

# Dr. Manal Abdel Samad Najd – Caretaker Minister/ Tax Senior Executive / Advisor



- A Lebanese politician and Caretaker Minister of Information in the Cabinet of Prime Minister Hassan Diab.
- Very good background in public and fiscal policies, scientific minded, analytical, fast learner and knowledge seeker.
- High sense of responsibility, hard worker, well organized, self-confident, innovative and highly motivated.
- Active advocate for women's empowerment and gender equality.
- 23 years of executive, consulting/advisory, and academic/training experience across all aspects of taxes, mainly VAT implementation.

## Manal's career history brief:

- **Minister of Information** (Jan2020- present)
- **VAT Directorate** – VAT Audit and Tax Refund Department- Head of Department (Sept. 2018 to date)
- **VAT Directorate** - Tax Legislation and Tax Policies Division - Head of Division (Jul 2013- Sept.2018)
- **VAT Directorate**- Taxpayers' Services Division - Head of Division (Jan 2005 - Jul 2013)
- **VAT Directorate** - Financial and Administrative Coordination Division - Head of Division (Mar 2002 - Dec 2004)
- **Revenues Directorate** - VAT Implementation Project Team - Pioneer member of the team of VAT introduction in Lebanon (2000 - 2002)
- **Revenues Directorate**, Inheritance Tax Bureau - Senior Auditor (1997 - 2001)

## Manal's education and professional experience brief:

Manal received her **Ph.D. in Law in 2014 from Paris I - Pantheon, Sorbonne** (Very honorable distinction with unanimous congratulations from the jury). Her thesis is entitled "*Optimization of the tax system in Lebanon*".

Elected, in 2010, a **lifetime member of BETA GAMMA SIGMA (BGS)**, the International Honor Society for Collegiate Schools of Business, in recognition of her high scholastic achievement during her **MBA studies at the American University of Beirut AUB (overall GPA 95%- Ranking first)**. Her MBA project was about the "*Impact of public governance on tax revenues*".

Manal has been a **Pioneer member of the VAT Implementation Project Team** in Lebanon (2000), and works now as a **Head of VAT Legislation and Tax Policies Department** at the Ministry of Finance (1997 to date). Also a **member in Objection Committees** at the Lebanese Tax Administration since 2002.

Confirmed, since Mar 2016, as a **Trained Assessor** by the **Tax Administration Diagnostic Assessment Tool (TADAT) Secretariat at the International Monetary Fund (a field mission in Tunisia, March 2018)**.

She is an active contributor in preparing the Lebanese Government to sign the **Multilateral Convention (MLI)** to implement treaty related measures to prevent **Base Erosion and Profit Shifting (BEPS)**, under the OECD/G20 BEPS package.

Manal is a **trainer** in taxation and strategic planning at the **Institute of Finance** in Beirut since 2002 and also at the **Lebanese Association of Certified Public Accountants (LACPA)**. She delivered:

- Tens of Lectures about Value Added Tax given to representatives of professional institutions and syndicates.
- Different courses given to new recruits at the Ministry of Finance, to LACPA candidates in tax laws courses.

She's a part-time **lecturer** at **Saint-Joseph University (USJ)** - Beirut, since Fall 2009, and at **American University of Beirut (AUB)**, since Fall 2016 - in courses related to public finance and taxation.

Manal organized, led and participated in several conferences and seminars, including contributing, as a speaker, at various conferences and workshops in tax related subjects. She completed many training sessions and professional missions in Lebanon and abroad, and has a large number of publications in her field of study and expertise.

Lebanese, Female, married to Youssef Najd and has three children, born on March 28, 1975, Beirut, Lebanon. Fluent in Arabic, English and French.